



## Case Study: Leading Facilities Management and Services Group Transforms Reporting with Sharperlight

One of the UK's leading facilities management and service groups transforms reporting processes with Sharperlight



The company is a dynamic holding company, bringing together a property consultancy, a care provider and a facilities management specialist. The company has implemented the Sharperlight business intelligence tool to take their reporting to the next level.

Sharperlight is an easy to use, fast to implement reporting and business intelligence solution, providing live, out of the box access to the company's business management solutions, including their financial management system Microsoft Dynamics GP. Utilising a simple to use query engine, Sharperlight combines data from multiple systems simultaneously to create user designed reports and dashboards, which can be quickly distributed over the web.

The Group Business Analyst at the company explains why they decided to implement Sharperlight:

“ We were impressed with Eclipse right from the start. Gary and Richard were very helpful from the initial demonstration phase. We had an interactive and personalised overview of the Sharperlight tool and trialled the solution free of charge. It was in fact the trial which swayed the initial purchase as our staff could see for themselves how the tool worked and the value our business could get from using it. ”

Group Business Analyst, leading facilities and management and services group (client since 2015).

Before the company implemented Sharperlight half of the group were using a Microsoft specific reporting tool and the rest of the group relied on bespoke spreadsheets for reporting. When the group switched to Sharperlight the staff found the platform incredibly easy to use.

## Sharperlight BI and reporting



Eclipse combines property sector expertise with “off the self” reporting and business intelligence.

“ We started off with 26 users and this has increased to over 80 users and will continue to increase as our company grows



### Sharperlight helps organisations in the property sector make truly intelligent and timely business decisions

The Group Business Analyst says, ‘Sharperlight now sits over five of our business applications, including Microsoft Dynamics GP and our time management and spend control systems. We started off with 26 users and this has increased to over 80 users and will continue to increase as our company grows.’

Furthermore, ‘The benefits of Sharperlight are plentiful: the interface is consistent, it is much quicker to deploy than other reporting tools and it is so easy to connect data through the Data Model. It is so much more robust than spreadsheet-based reporting and the tool is easily accessible via the web. There is also drilldown and drill through capabilities, which we simply didn’t have with spreadsheet-based

reporting. Sharperlight really benefits the company as it overarches the wider business, not just finance.’

Going forward, from an operational perspective, the company would like to see Sharperlight utilised by even more staff members across the group. They would also like to extend the solution over more of their business applications. The Group Business Analyst continues, ‘All in all, I would happily recommend Sharperlight and the consultancy services provided by Eclipse.’

Richard Hughes, Director of Technology & Services at Eclipse concludes, ‘Having implemented Sharperlight, the company have transformed their daily reporting, data analysis and business intelligence processes. We look forward to continuing our partnership and helping the company to achieve their future business objectives.’

To find out how Eclipse can help your organisation improve its reporting and business intelligence processes please call +44 (0)203 866 8800.